

Registration Form—SD Spring Workshop

Please complete a separate form for each registrant

Name

Property or Company

Address

City/State/Zip

Phone

Fax

Email

Fees: *(After 04/17/08 add \$25 to fee)*

- AHMA Members \$225
- Non-Members \$325

- Visa Amex
- MasterCard Check # _____

Method of Payment

Card Number

Expiration

*Make checks payable to: AHMA
 Mail—PO Box 21182, Denver, CO 80221
 Fax—(303) 840-9003
 Register online—www.rockyahma.org*

Cancellation Policy: Cancellations with full refund will be accepted up to Thursday, April 17th. Substitutions, but no refunds will be made after that time. We reserve the right to bill no shows.

Payment is required PRIOR to seminar admittance.

South Dakota Spring Workshop

Thursday, April 24th
9:00 am—4:00 pm

&

Friday, April 25th
9:00 am—12:00 pm

Radisson Hotel Rapid City
 445 Mount Rushmore Road
 Rapid City, SD 57701
 (605) 348-8300

Agenda
Thursday, April 24th

8:30-9:00	Registration & Breakfast
9:00-12:00	Preparing for REAC
12:00-1:00	Lunch (<i>Provided by AHMA</i>)
1:30-4:00	Preparing for REAC cont.
4:00	Adjourn

Friday, April 25th

8:30-9:00	Breakfast
9:00-12:00	SDHDA Update

Preparing for REAC

This all day session will provide you in-depth training on how to be most prepared for your next REAC inspection. We will cover the Uniform Physical Inspection Regulation, how REAC Scoring works, how to file an appeal and much more. We will provide plenty of time for your questions. Some topics we will cover are:

- I. Why do we have REAC?
 - a. Origin
 - b. Purpose
- II. PASS Regulation

Seminar Fee Includes:

- Breakfast pastries, coffee, lunch & beverage breaks
- Instruction and materials
- Certificate of completion

Preparing for REAC Continued

- III. Preparing for an inspection.
 - a. Reviewing actual pictures of deficiencies
 - b. Preparation worksheet handout
 - c. Dictionary of Deficiencies and Compilation Bulletin
- IV. Inspection Process
 - a. Contracting process
 - b. What the inspector should be doing on-site and what they should not be doing.
 - c. Inspection processing and scoring within REAC
- V. Appeals Process
 - a. Types of appeals
 - b. REAC scoring process
 - c. Scores under-60
 - d. How to build an appeals case
 - e. How to document an appeal
 - f. Case studies of actual appeals
- VI. Closing
 - a. Deficiency identification (photos and explanations of actual deficiencies.
 - b. REAC update (news that may effect owners and agents)
 - c. Questions and Answers

SDHDA Update

Staff members from SDHDA will be present to provide an update on current developments and answer your questions.

If you have a disability which prevents your full participation in this program, please contact AHMA at 303-840-9803 or fax 303-840-9003. This training site is handicapped accessible.

Your Instructor:
Rick Graham

Mr. Graham is the former Deputy Director of the Public and Indian Housing Real Estate Assessment Center (PIH-REAC) Mr. Graham was involved with REAC from its inception and participated in the creation of the physical and financial assessment regulations as well as the on-line reporting systems for both PIH and MFH. As Deputy Director of REAC Mr. Graham focused specifically on the Multifamily Housing issues. Prior to serving as Deputy Director Mr. Graham served as the liaison between FHA Multifamily and REAC. In this capacity he was responsible for designing and implementing the OPIIS system and the MFH risk assessment system. While at REAC Mr. Graham routinely provided presentations on REAC polices and procedures to HUD field staff as well as industry groups. Prior to working at HUD Mr. Graham was a Senior Manger for PricewaterhouseCoopers iAnalytics group and a Manager for KPMG's Global Financial practice. Mr. Graham has also worked for the USDA, House Appropriations Committee and various Congressmen, law firms and boutique financial firms. He holds an M.S. in Finance and an MBA from Johns Hopkins University and a MA from Georgetown University. Mr. Graham currently provides management and IT consulting services through Acorn Analytics. He also participates in his family's business. He continues to stay active with MFH issues and provides guidance on REAC issues to MFH owner and agents.

Accommodations—Rooms are available on a first come first serve basis from \$84.00 at the Radisson Rapid City. You must make your room reservation by Thursday, April 3rd by calling 1-888-201-1718 . **Please mention that you are with Rocky AHMA.**